3UHVLGHQW 2ZQHU $FWLYH LQ DOO DUHDV RI D VPDOO ID
FRPSHWLQJ SURQLHQEXVLQHVVHV LQ 6RXWK)ORULGD DUHD
ZLWK RYHU DFWLYH DFFRXQWV

- 7 :DOVK 5HDOW\ 5DWRQ)/
5HDO (VWDWH 3URIHVVLRQDOV SURYLGLQJ SURIHVVLRQDO

6,56 ,QF RFD 5DWRQ)/
&XVWRPHU 5HODWLRQV 6XSHUYLVRU DQG 0DUNHWLQJ $VVI
JHQHUDWLQJ QDWLRQZLGH FXVWRPHU FRPPLWPHQW DQG
GROODU F RQSHQ\ZLWK VHYHUDO GHSDUWPHQWV WR SURG
SURSRVDOV IRU VFKRROV DQG OLEUDULHV DQG DVVLVWHG
9RW HPSOR\HH RI WKH \HDU DZDUG

-2851$/ $57,&/(6

$WKD\GH $ 7RUUHVRQ& 6DQG 7KHRL IOXHQFH RI SHUVRQDO
GDUN SHUVRQDOLW\ WUDLWV RQ 5HVXOW RXWFRPH VP

7KRPDVRQ.RX-UURXPDQQXDU\:KDW VKRXOG &ROXPELQH +HDO
6\VWHPV GR LQ WKH 2LO DQG WR UHGXFH &RQWDPLQDWLFDO ,QFLG

7KRPDVR8QVL6QJ 16((¶V WR(QFKDQFH&RDFKLQJ 3URJUDP
16(($QQXDO &RQIHUHQFH

7KRPDVRQ FKLDYHOOLDQLVP 3V\FKRSDWK\ 1DUFLVVLVP DQ
9DOXHV VHWWHG GDUWHU $FDGHP\ RI 0DQDJHPHQW &RQIHU

7KRPDVRQ-WURXPDQLV ' :KDW VKRXOG &ROXPELQH +HDG
ZDNH RI D GLVFULPLQDWLRQ ODZVXLW 0DUFK

7KRPDVRQ 6 - %HVW SUDFWLFHV LQ WKH GHQWDO SURIHVVLRQ
DQG SURIHVVLRQDO FRQIHUHQFH 3UHVHQWHUV 0DWHULDOV
)ODJVWDII $= -XQH

6LPHQGLQJHU¶V 5RQDOG 3HUU] &UDZIRUG 6 -
5H\QHWWH 3OODQGHUZD%UDG $WWRUQH\V DW /DZ SHUFHLYH
WHDFKLQJ HIIHFWLYHQHVV LQ EXVLQHVV VFKRRO FRXUVHV
DW WKH $FDGHP\ RI ,QWHUQDWLRQDO %XVLQHVV $$QQXDO

7KRPDVRQ 6 - R(ZQQLQDQ&KDUWHU\FKRORJLFDO HQWLWOHPHQ
FRQVFLHQWLRXVQHVV DQG JHQGHU D3UHVHQWHGWR WKH
6RXWKHUQ 0DQDJHPHQW$VVRFLDWLRQ &RQIHUHQFH

6LPRQ(UL0((.DVVDU¶RS]D3HUU]&UDZIRUG 6 -
5H\QHWWH 3OODQGHUZD%UDG $WWRUQH\V DW /DZ SHUFHLYH
WHDFKLQJ HIIHFWLYHQHVV LQ EXVLQHVV VFKRRO FRXUVHV
DW WKH ,QWHUQDWLRQDO &RQIHUHQFH RQ$EXVLQHVV&RQGXFW
8 $(1RYHPEHU%HVW 3DSHU $ZDUG

7KRPDVRQ6URZ$RKWKRPDVRQ@HcL–VLR[ÉÆVHUPN@QJKÞ•ÐÐ`HW–KHL[ÉPVSW

$ X J X V W $ S U L O

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0 D Q D J H P H Q W \ $ X J X V W

, Q Y L W H G 5 H X W L O L W Z D U U D Q W R I W K H W R Q D O - R X U Q D O R I G X F D W L R Q D O

, Q W H U Q D W L R Q D O

8QLYHUVLW\ RI 7DPSD $GYLVLQJ &RPPLWWHH RQ $FWLYLWLHV RXWVWDQGLQ

6DEEDWLFDO -DQXDU\
6DEEDWLFDO ±'HFHPEHU

8QLYHUVLW\ RI 7DPSD 6\NHV &ROOHJH RI %XVLQHVV $ZDUG IRU
'HDQ

'DQD JUDQW UHFLSLHQW 8QLYHUVLW\ RI 7DPSD
'DQD JUDQW UHFLSLHQW 8QLYHUVLW\ RI 7DPSD
'DQD JUDQW UHFLSLHQW 8QLYHUVLW\ RI 7DPSD
'DQD JUDQW UHFLSLHQW 8QLYHUVLW\ RI 7DPSD

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6XQGD\ 7HDFKHU DQG JUDG 'LVFLSOHODQG)LVKKDZN)HOORZVKLS
±6SULQJ
/LVWHQZDUD &KLOGUHQ¶V *URXS)LVKKDZN)HOORZVKLS &KXUF
7HDFKLQJ $VVLVWDQW SOHODQG)LVKKDZN)HOORZVKLS &KXUF
/HDGHUDQG &KUHQ¶V *URXS)LVKKDZN)HOORZVKLS &KXUFK
3UHVHDWW*UKEW $PHULFDQ 7HDFKHU (OHPHQWDU\ 6FKRRO
*XHVW 5HDGHU (OHPHQWDU\ 6FKRRO