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dradriannewilson@gmail.com

x 'HYHORSBDDQGH GHSDUWPHQWDO DQQXDO EXGJHW
 x 0DLQWDLQ PDVWHU VFKHGXOHVRR FBRKSHUHPDIDJHFIK WHPHV
 IDFXOW\ WHDFKLQJ ORDGV DQG FRXUVH HQUROOPHQWV
 x 5HFUXLWDQK DSDVWVQGVWUREWGHSDUWPHQW
 x 6HUYH DV DFDGHPLF DGYLVRU IRU XQGHUJUDGXDWH VWXGH
 x 3UHSDUH GHSDUWPHQWDO DQQXDO UHSRUWV IRU 'HDQ DQG
 x 6HUYH DV WKH OHDG UHSUHVHQWDWLYH IRU WKH GHSDUWPH
 x 2YHUVHH WKH PDQDJHPHQW RI DOO GHSDUWPHQWDO GXWLHY

±&XUUHQW
\$662&,\$7(352)(6625 ('8&\$7,21\$/ /(\$'(56+,3

x 87 5LVH *UDQW 5HF15LVHDWFK07RSLXOQHVV \$SSURDFK WR %X
 &RPSDVVLRQ)DWLJXH \$PRQJ (GXFDWLRQDO /HDGHUV
 x &RXUVHV WDXJKW
 o ('/ &XUULFXOXP \$FKLHYHPPHQW
 o ('/ \$GPLQLVWUDWLYH ,QWHUQVKLS
 o ('/ &RPPXQLFDWLRQ DQG 7HFKQRORJ\ HIURWHG KRRR OX OHD
 o ('/ +XPDQ 5HVRXUFHV 5HFWXUWLRQ DQG 5HWHQWL
 o ('/ 3UREOHP 6ROYLQJ DQG 9LVLRQDU\ /HDGHUVKLS
 o ('/ 2UJDQL]DWLRQDO /HDGHUVKLS 6DIHW\ DQG 'HFLV

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x (DUQHG 7HQXUH 3URPRWLRQ
 x /HDG LQVWUXFWRU IRU DOO HGXFDWLRQDO OHDGHUVKLS FR
 x 87 5LVH *UDQW 5HF15LVHDWFK07RSLXOQHVV \$SSURDFK WR %X
 5HVRXUFHG \$IULFDQ 8QLYHUVLW\
 x 'HYHORSHG HGXFDWLRQDO OHDGHUVKLS K\EULG FRXUVHV
 o \$GPLQLVWUDWLYH ,QWHUQVKLS 7HFKQRORJ\ DQG &RPPX
 &XUULFXOXP DQG \$FKLHYHPPHQW DQG +XPDQ 5HVRXUFHV
 x &RXUVHV 7DXJKW
 o ('8 'LYHUVLW\ DQG (WKLFW
 o ('/ 3UREOHP 6ROYLQJ QDU\ /HDGHUVKLS
 o ('/ (GXFDWLRQDO /HDGHUVKLS ,QWHUQVKLS
 o ('/ ,QVWUXFWLRQDO /HDGHUVKLS
 o ('/ 7HFKQRORJ\ DQG &RPPXQLFDWLRQ IRU 6FKRRO /H
 o ('/ +XPDQ 5HVRXUFHV 5HWHQWLWLRQ DQG 5HFWXUWLRQ
 o ('/ 2UJDQL]DWLRQDO /HDGHUVKLS 6DIHW\ DQG 'HFLV
 o ('/ &XUULFXOXP DQG \$FKLHYHPPHQW
 o ('/ 'DWD 'ULYHQ /HDGHUVKLS

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x ([WHQVLYH SURJUDP GHYHORSPPHQW DQG PDQDJHPHQW H[SH
 x 'HYHORSQDQ ODXQFKHG SURJUDP LQ)DOO
 x &XUULFXOXP GHYHORSPPHQW QDU\ /HDGHUVKLS
 x /HDG RQWLQJHUW LQPLWLD WLYHV
 x (VWDEOLVWLRQDQGHSDUWPHQW HUVKLS ZLWK +LOOVERLWVXU KFRXQV
 x (VWDEOLVWLRQDQGHSDUWPHQW HUVKLS ZLWK
 &RXQW\ 3XEOLVWLRQV

x (VWDEOLVKHG PRGHO IRU SURJUDP LQ
x ,QWHUYLHZ DQG KLULQJ RI DOO LQVWUXFWRUV IRU HGXFDWLRQ
x \$GYVRU IRU DOO HGXFDWLRQV OHDGHUVKLS
x 0DLQWDLQ JUDGXDWL SURJUDP EXGJHW

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x 5HFHFXVWVXSHQDLYLWVWLWIRUXSHQGHUVRUDVGDWHLDSQV JUDGXDWL
x 2YHUVVZHDROOGXUFDWVWRHQZLWKLSSV +LOOVERURXJK &RXQW\ 6FKRRO
x 0DLQWDLQDQD RQ LQWHUQV SURJUHVV WR HQVXUH FRPSOLDQ
x 7DXJFKW WLSOH JUDGXDWL DQG XQGHUJUDGXDWL FRXUVHV
x 6HURRQGHSDUJWPHQWPHWVWR DVVLVW ZLWK WKH JURZWK
GHSDUWPHQW JUDGXDWL SURJUDP
x (VWDEOLVKHG DQG PDLQWDLQHG 8UEDQ 7HDFKLQJ \$FDGHP\ :
SURJUDP D ORFDO KLJK VFKRRO
x \$FDGHPLF DGYLVRU IRU VHFRQGDU\ HGXFDWLRQ PDMRUV
x)DFLOLWDWHG SURIHVVLRQDO GHYHORSPHQW WUDLQLQJV)
'DQLHOVRQ)UDPHZRUN IRU 7HDFKLQJ 7UDLQLQJ
x &RPPLWWHHV
o 6HFRQGDU\ (GXFDFWLRQ &XUULFXOXP &RPPLWWHH &RPP
o &OLQLFDO &RPPLWWHH 'HSDUWPHQW
o *UDGXDWL &RPPLWWHH 'HSDUWPHQW
x &RXUVHV 7DXJKW
o ('8 6HFRQGDU\ 7HDFKLQJ 0HWKRGV
o ('8 8QGHUJUDGXDWL 6HPLQDU IRU)LQDO ,QWHUQVKLS
o ('8 8QGHUJUDGXDWL 6HPLQDU IRU 3UDFWLFXP ,,,
o ('8 5ROH RI 7HDFKH8QGHUVRUDVGDWHLDSQV /HDGHUVKLS
o ('8 'LYHUVLV\ DQG (WKLQV
o ('8 &URVV &XOWXUDO 'LYHUVLV\
o ('8 ,QTXLU\ DQG 0HDVXUHPHQW

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± +LOOVERURXJK &RXQW\ 'LVWULFW 2IILFH
'LVWULFW ,QWHUQVKLS (IHFVLYH 7HDFKHUV ,QLWLDWLYH

± & /HRQ .LQJ +LJK 6FKRRO
6PDOOHU /HDUQLQJ &RPPXQLQVLRU UGLQDWRU DQGRU

± 0, ''/(721 +, *+ 6&+22/
\$9,' \$GYDQFHQW YLD ,QG &RPPXQLQJ DWRU DQGRU XFWRU

± 0, ''/(721 +, *+ 6&+22/
1LQWK *UDGH \$FDGHPLF 5HVRXUFH 7HDFKHU

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6RFLDO 6WXGLHV 7HDFKHU

1RQH HU 5HY3LHEZDLG L R Q V

:LOVRQ \$:LOVRIQ Ter2Laws of Winning 2OLYH %UDQFK 06 :DWHUVSULC
3XEOLVKLQJ

:LOVRQ \$ * &RPEDWLQJ WKH &XUYH)DFXOW\)RFXV
KWWSV ZZZ IDFXOW\IRFXWHDFKADQDWLHJOLHNVHMOWFGRLOM

(GXFDWLRQDO&RHOIGHUHQFH SQWDWLRQV

,&3(/ \$QQXDO &RQIHUHQFH 2UODQGR)/ YLUWXDO SUHVHC
,QVWLWXWLRQDO %DUULHUV IRU (IHFWLYH /HDGHUVKLS

)\$7(\$QQXDO &RQIHUHQFH 7DPSD)/ 7LWOH 0LQG 2YHU 0D
7HDFKHU 3UHS

8&(\$ \$QQXDO &RQIHUHQFH PEXV 2+ 7LWOH \$ &ULWLFDO &RQYHU
6FKRRO /HDGHUVKLS

,&3(/ \$QQXDO &RQIHUHQFH QM XDO &RQIHUHQFH 7LWOH 3UHSDULQJ
\$JLOH /HDGHUVKLS

((5\$ \$QQXDO &RQIHUHQFH QM XDO &RQIHUHQFH 7LWOH (PRWLRQDO
&29, '

((5\$ \$QQXDO &RQIHUHQFH 2UODQGR)/ 7LWOH ([DPLQLQJ
\$ 9DOLG DQG \$VHVHVPHQW RI /HDGHUVKLS 'LVSRLWLRQVX\$ \&XOPL

:DWHUPODUNR QIHUHQFH 1HZ 2UOHDQV /\$ ([DPLQLQJ (GXFD
/HDUQLQJ 'LVSRLWLRQV

((5\$ \$QQXDO &RQIHUHQFH QM XDO %HDFK 6& 7LWOH ([DPLQLQJ (GXFD
'LVSRLWLRQV \$ 9DOLG DQG 5HOLDEOH \$VVHVVPHQW RI /HDGHU

((5\$ \$QQXDO &RQIHUHQFH &OHDUZDWHU)/ 7LWOH \$ &DVH
/HDGHUVKLS &DSDFLW\

1DWLRQDO &RQIHUHQFH RI 3URIHVVURUV RI (GXFDWLRQDO \$ \$PHLOQ
IRU 6FKRRO 7XUQDURXQG /HDGHUVKLS

1DWLRQDO &RQIHUHQFH RI 3URIHVVURUV RI (GXFDWLRQDO \$ \$PHLOQ
\$VVHVVLQJ 3URIHVVLRQDO 'LVSRLWLRQV RI 0 (G &DQGLGDWHV

\$\$&7(&RQIHUHQFH 9HJDV 19 3UHVHQWDWLRQ 7LWOH (GXFDWRU
5HVHDUFK 0HDVXUHLVSRNDWLRQDO %HKDYLRUV

(GXFDWLRQDO 'LVSRLWLRQV XGWRDQV VLQRQDO GHYHORSPHQ
IRU SXEOLF DQG SULYDWH \$PHULFDQ XQLYHUVLWLHV

&\$(3 &RQIHUHQFH KLQJWRQ '& 3UHVHQWDWLRQ 7LWOH (GXFDWRU
5HVHDUFK 0HDVXUHLVSRNDWLRQDO %HKDYLRUV

'LYHUVLW\ (TXLW\ DQG , QFODXVLRQ IRU 3 UHVRQXV\ODWDLVLRQ

%HUNHOH\ 3UHS 6XPPHU & \$FDGHP\ &XOWXUDOO\ 5HOHYDQW 7HDFKLQJ

8QLYHUVLW\ RI 7DPSD & HQWHU IRU 7HDFKLQJ DQG /HQUQLQJ & ODVVURRP

%HUNHOH\ 3UHS 6XPPHU & \$FDGHP\ &XOWXUDOO\ 5HOHYDQW 7HDFKLQJ

8QLYHUVLW\ RI 7DPSD & KLHI 'LYHUVLW\ W\ LQGLQHU QFOXVLYH & ODVVURRP

:LQWKURS & KDUWHU 6FKRRO & XOWXUDOO\ 5HVSQRVLYH 3UHS

%HUNHOH\ 3UHS 6XPPHU \$FDGHP\ & XOWXUDOO\ 5HOHYDQW

8QLYHUVLW\ RI 7DPSD '(, /LVW\W\ IRU 3UHSVLRQ RQ FDPSPV FOLPD

8QLYHUVLW\ RI 7DPSD '(, 7DVNIRUFH 3UHVHQWDWLRQ RQ &

:LQWKURS & KDUWHU & XOWXUDOO\ 5HOHYDQW 7HDFKLQJ

%HUNHOH\ 3UHS 6XPPHU & \$FDGHP\ &XOWXUDOO\ 5HOHYDQW 7HDFKLQJ

:LQWKURS & KDUWHU 6FKRRO 'LYHUVLW\ DQG , QFOXVLRQ 3URIHVVRU 7HDFKHUV 3DUW 2QH

\$FDGHP\ RI WKH +RO\ 1DPHV 'LYHUVLW\ DQG , QFOXVLRQ 7UHS

\$FDGHP\ RI WKH +RO\ 1DPHV 'LYHUVLW\ DQG , QFOXVLRQ 7UHS

\$FDGHP\ RI WKH +RO\ 1DPHV 'LYHUVLW\ DQG , QFOXVLRQ %F

%HUNHOH\ 3UHS 6XPPHU \$FDGHP\ & XOWXUDOO\ 5HOHYDQW

\$FDGHP\ RI WKH +RO\ 1DPHV 'LYHUVLW\ DQG , QFOXVLRQ /H

\$FDGHP\ RI WKH +RO\ 1DPHV 'LYHUVLW\ DQG , QFOXVLRQ /H

)ORULGD & RXQFLO IRU , QGHSHQGHQW 6FKRROV 'LYHUVLW\ & XOWXUDO & RPSHWHQFH IRU 6FKRRO /HDGHU

%HUNHOH\ 3UHS 6XPPHU & \$FDGHP\ &XOWXUDOO\ 5HOHYDQW 7HDFKLQJ

* 5\$176 \$: \$5'6

* UDQWV

:LOVRQ \$ 8QLYHUVLW\ RI 7DPSD 5LVH *UDQW \$ZDUGHG 6SULQJ DQG & RPSDVVLRQ (QW\IDU\ IRU 3UHSVLRQ JHDGHUV \$ZDUGHG

J 2 U J D D L Q G H O W M H G X F P D M R O U X B U H C H Q W S R W L L F G O U Q W I R U P D W L R Q
D E R X Q M T X H S D U S R F O L S U M F H U S V D Q U B T U I P H Q W V

K 5 H Y L D H Q G S U S Y U H F R P P H Q G B O A L V P O R M V D D O G L I O R P S U H U D R F Q R W
G H P R Q V W R P D S H L Q H I S F I E N W H Q L O B I O K R Q M X Z I F W H K B I Q X O W \

L' R F X P M Q L U Q G L F D H W R K D R C S R F H K D H E H H H Q W D E W O R V K D H O F O G B I W W
R Q D Q G L D V W B I R Q P H Q V 8 & , Q 7 \$ 6 W D Q F D O V G R X M V H I Z H R O G N
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M' R F X P H R Q M S K H Q D Q Y H W H S U D F W L F H V W D E W O K F R Q H Q W K F H U
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7 K H X V H B G R S W D M G H F R Q W H Q W V W D Q G O V W U X W R W L R Q G H F X U U L

6 F L H Q W L I L F D O O \ U H V E I D V H F G H G H D G G Q H Y L G W H O U F X F W L R Q D O V W U
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W H D F K L Q J S K R Q H P L F D Z D U H Q H V V S K R Q L F V Y R F D E X O D U \ I O X
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& R Q W H Q W O L W H U D F \ D Q G P D W K H P D W L F V S U D F W L F H V

6 W U D W H J L H V D S S U R S U L D W H I R U W K H L Q V W U X F W L R Q R I (Q J

6 W U D W H J L H V D S S U R S U L D W H I R U W K H L Q V W U X F W L R Q R I V W X

6 W U D W H J L H V W R G L I I H U H Q W L D W H L Q V W U X F W L R Q E D V H G R Q

6 W U D W H J L H V D Q G S U D F W E D F H H G W F R Q M X S Q W U D O H Y Q B G Q F R I V W D
J U D G L Q J S U D F W L F H V

6 W U D W H J L H V D S S U R S U L D W H I R U W K H H D U O \ L G H Q W L I L F D W L
P H Q W D O K H D O W K F K D O O H Q J H D Q G W K H U H I H U U D O R I V X F K V W
V X S S R U W

6 W U D W H J L H V W R V X S S R U W W K H X V H R I W H F K Q R O R J \ L Q H G

N , Q R Q M X Z I F W H K B R P P L W W H H I O U H S R U W V

O \$ S R Y R I G H F O I S S I O L F E A V L R Q G V G B K H H S D U W R F I G Q W D W H R Q H Z W K H
\$ 5 ' & R P P L W W H H